笙泉科技(股)公司

115年第1次法人說明會



股票代號：3122

日　　期：2026年11月12日

發 言 人：沙偉順 先生
副總經理
(TEL) 886-3-5601501
(E-mail) sholder@megawin.com.tw

免責聲明

本簡報之相關訊息內含有從公司內部與外部來源所取得的預測性資訊。

本公司未來實際所發生的營運結果、財務狀況以及業務展望，可能與這些預測性資訊有所差異，其原因可能來自於各種本公司所不能掌控的風險。

本簡報中對未來的展望，反映本公司截至目前對於未來的看法，未來若立場有任何變更或調整時，本公司並不負責隨時提醒或更新。

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公司簡介

- **成立日期**
  1999 年 6 月
- **董事長**
  鍾富瑋
- **員工人數**
  77人
- **資本額**
  新台幣 407,719 仟元
- **業務範圍**
  IC設計公司，專司微控制器(MCU)研發、設計與銷售
- **主要產品**
  Arm® Cortex®-M0/M0+/M3 MCU,
  8051 MCU, USB MCU,
  Power IC (Battery Passport IC, LDO),
  BLDC MCU, Peripheral IC



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議　程

一　經營績效 與 財務數據

二　產品應用 與 未來展望

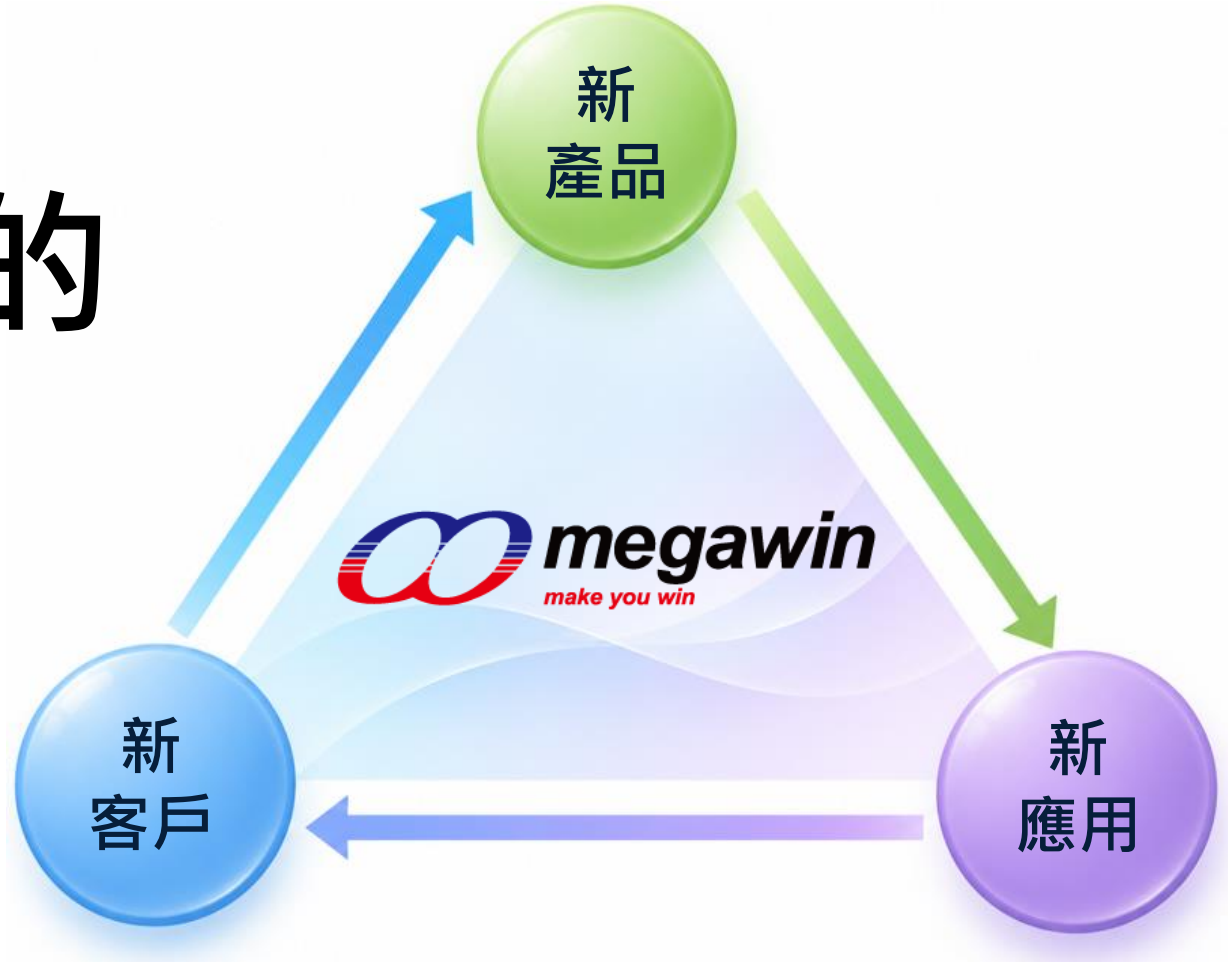
三　問與答

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一、經營績效 與 財務數據

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業績成長的要素



Total Solution

Provide total solution for customers

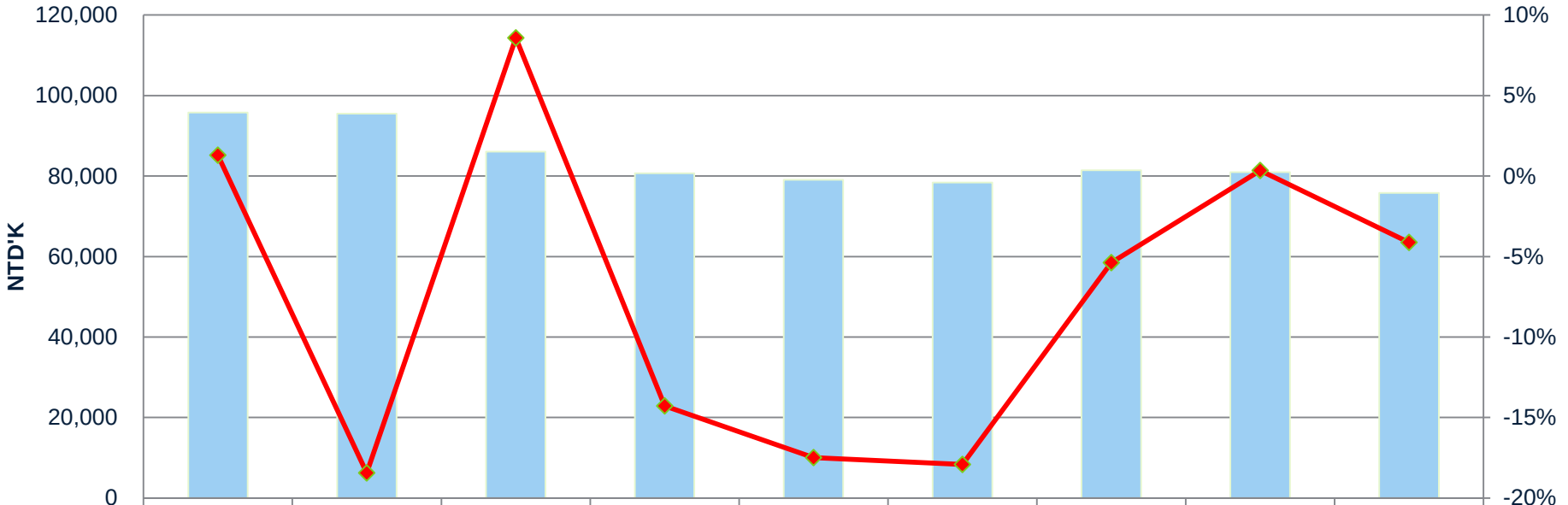
Best Cost-Performance Ratio

Achieve the best cost-performance ratio

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季度營收與成長率

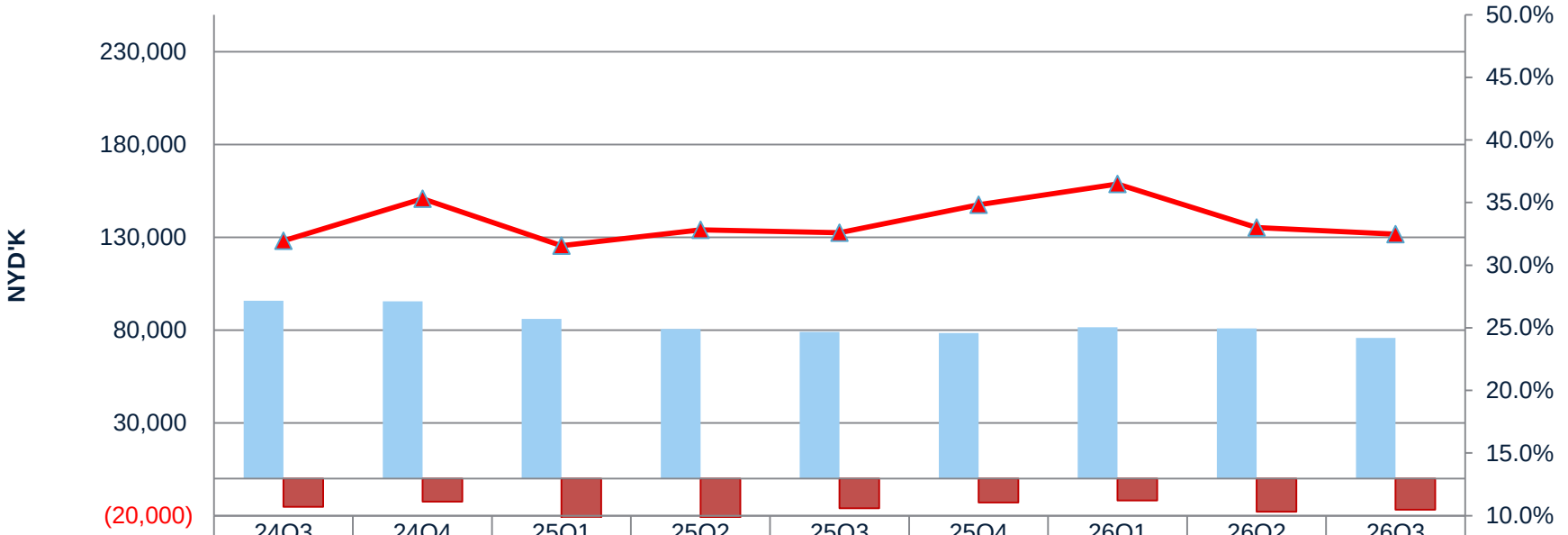
季營收及成長%



	24Q3	24Q4	25Q1	25Q2	25Q3	25Q4	26Q1	26Q2	26Q3
當季	95,794	95,487	86,083	80,665	79,045	78,381	81,453	80,937	75,784
當季成長%	1%	-18%	9%	-14%	-17%	-18%	-5%	0%	-4%

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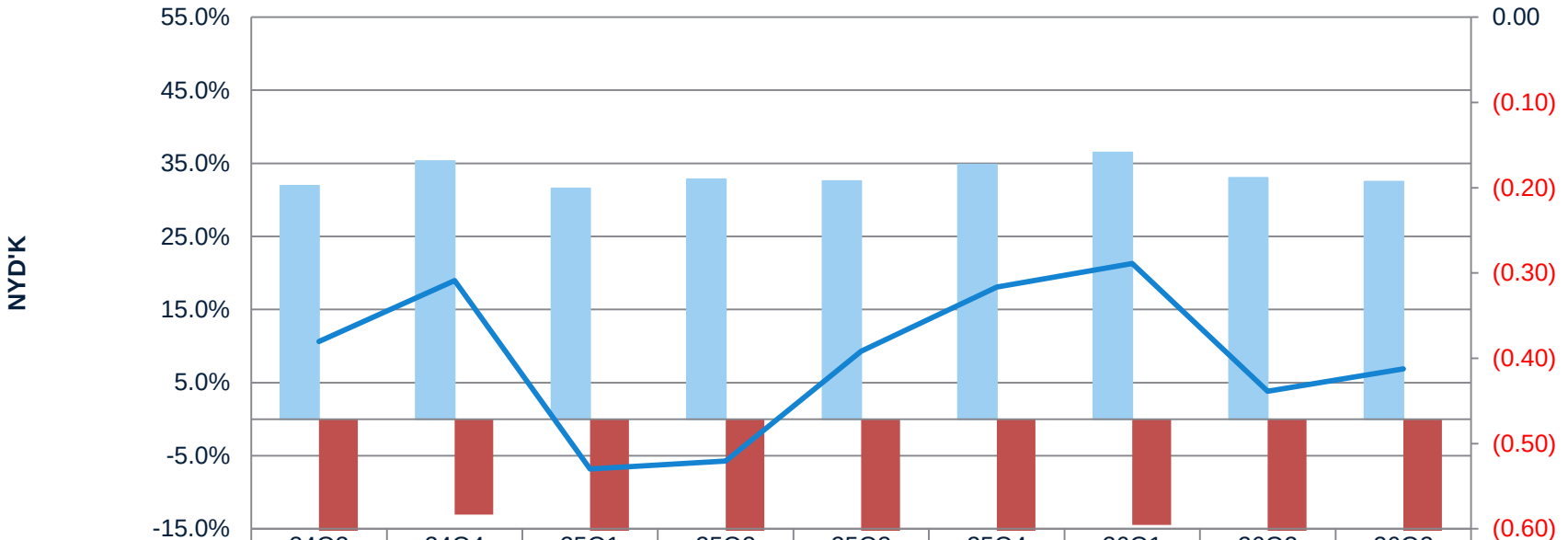
營運成績(1/2)



	24Q3	24Q4	25Q1	25Q2	25Q3	25Q4	26Q1	26Q2	26Q3
營業收入	95,794	95,487	86,083	80,665	79,045	78,381	81,453	80,937	75,784
本期淨利(損)	(15,317)	(12,461)	(21,411)	(21,214)	(15,964)	(12,899)	(11,776)	(17,887)	(16,820)
毛利率	31.9%	35.3%	31.6%	32.8%	32.6%	34.8%	36.5%	33.0%	32.5%

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營運成績(2/2)



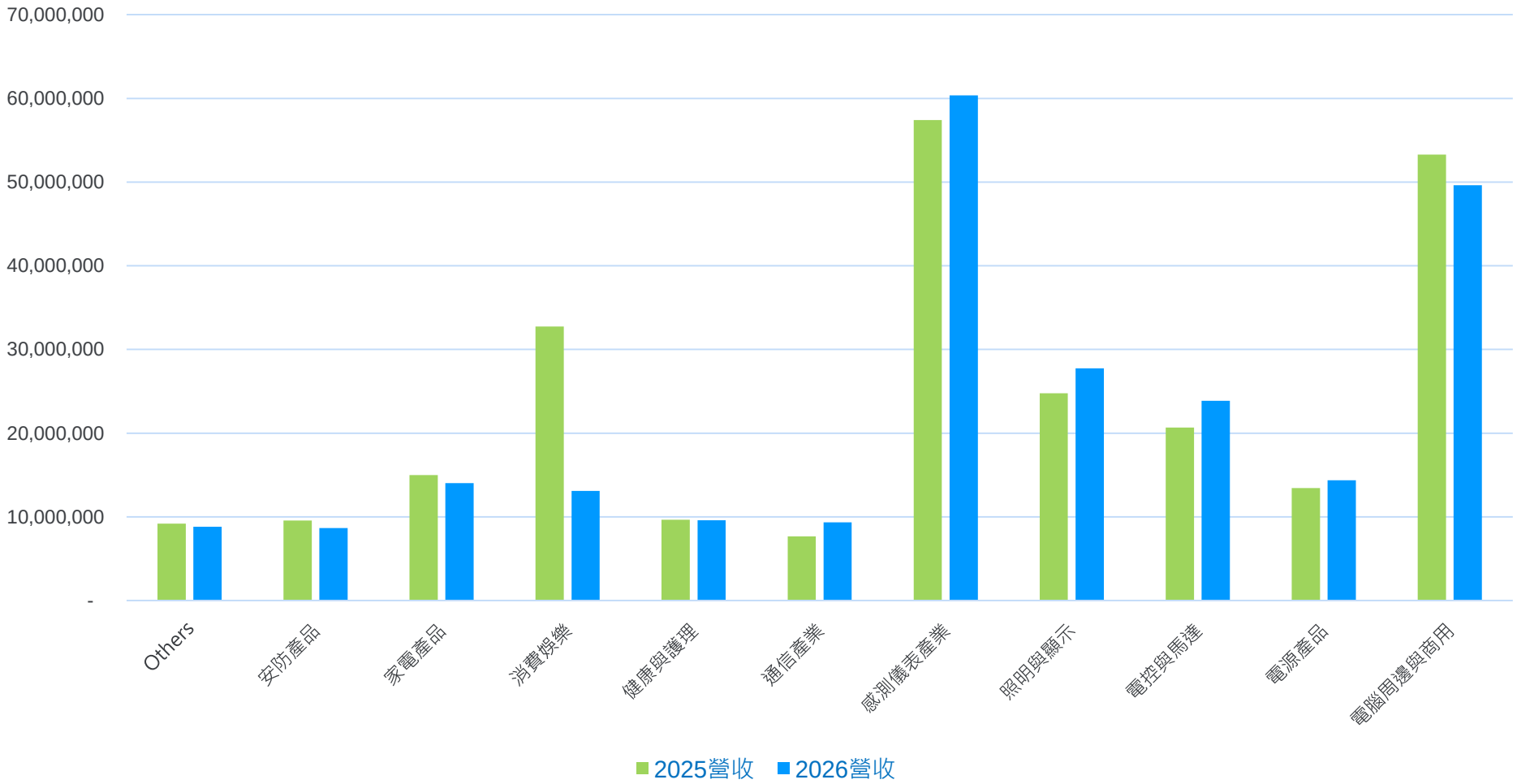
	24Q3	24Q4	25Q1	25Q2	25Q3	25Q4	26Q1	26Q2	26Q3
毛利率%	31.9%	35.3%	31.6%	32.8%	32.6%	34.8%	36.5%	33.0%	32.5%
本期淨利率%	-16.0%	-13.1%	-24.9%	-26.3%	-20.2%	-16.5%	-14.5%	-22.1%	-22.2%
每股盈餘 (NTD)	(0.38)	(0.31)	(0.53)	(0.52)	(0.39)	(0.32)	(0.29)	(0.44)	(0.41)

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二、產品應用 與 未來展望

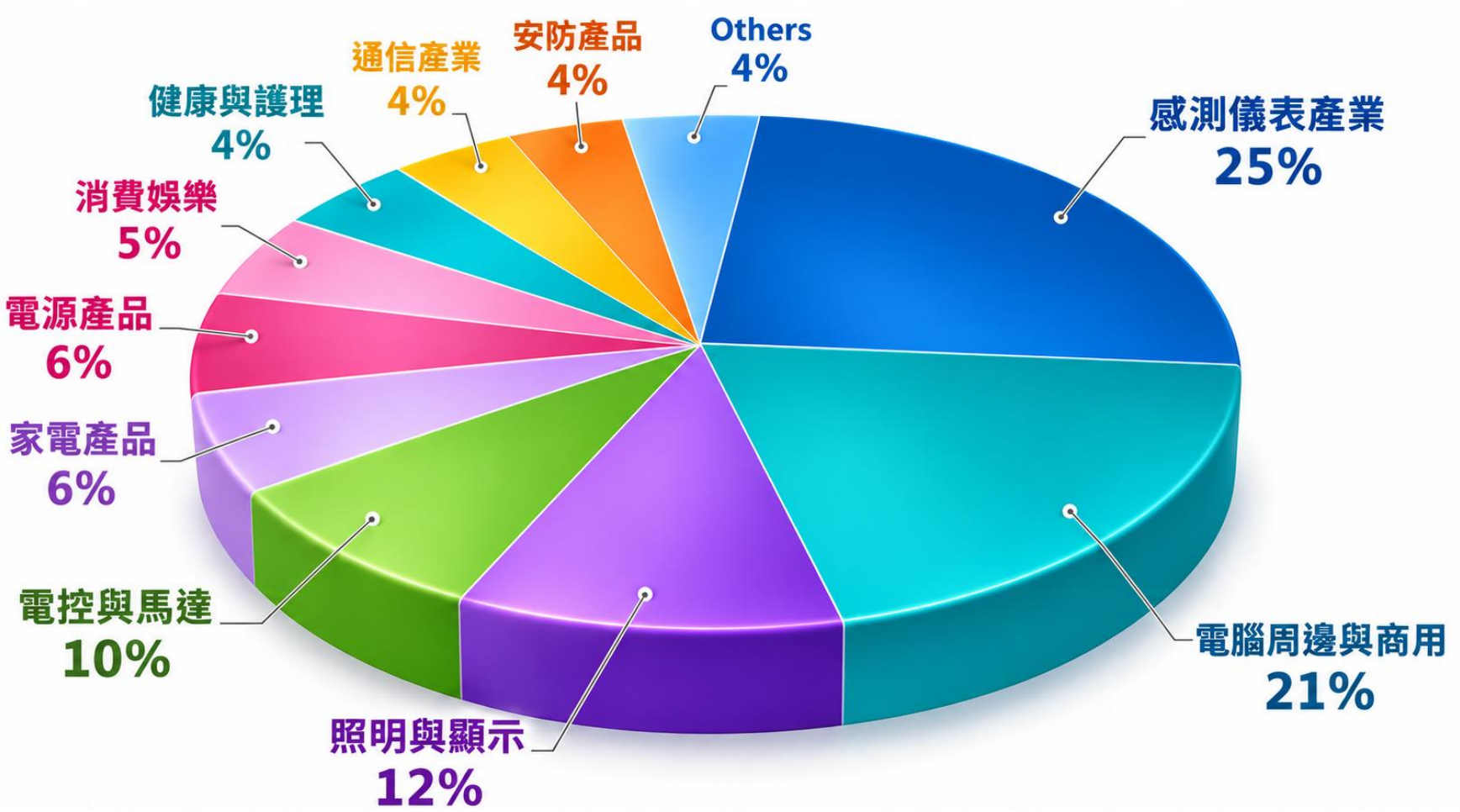
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2026 前三季產業成長分析



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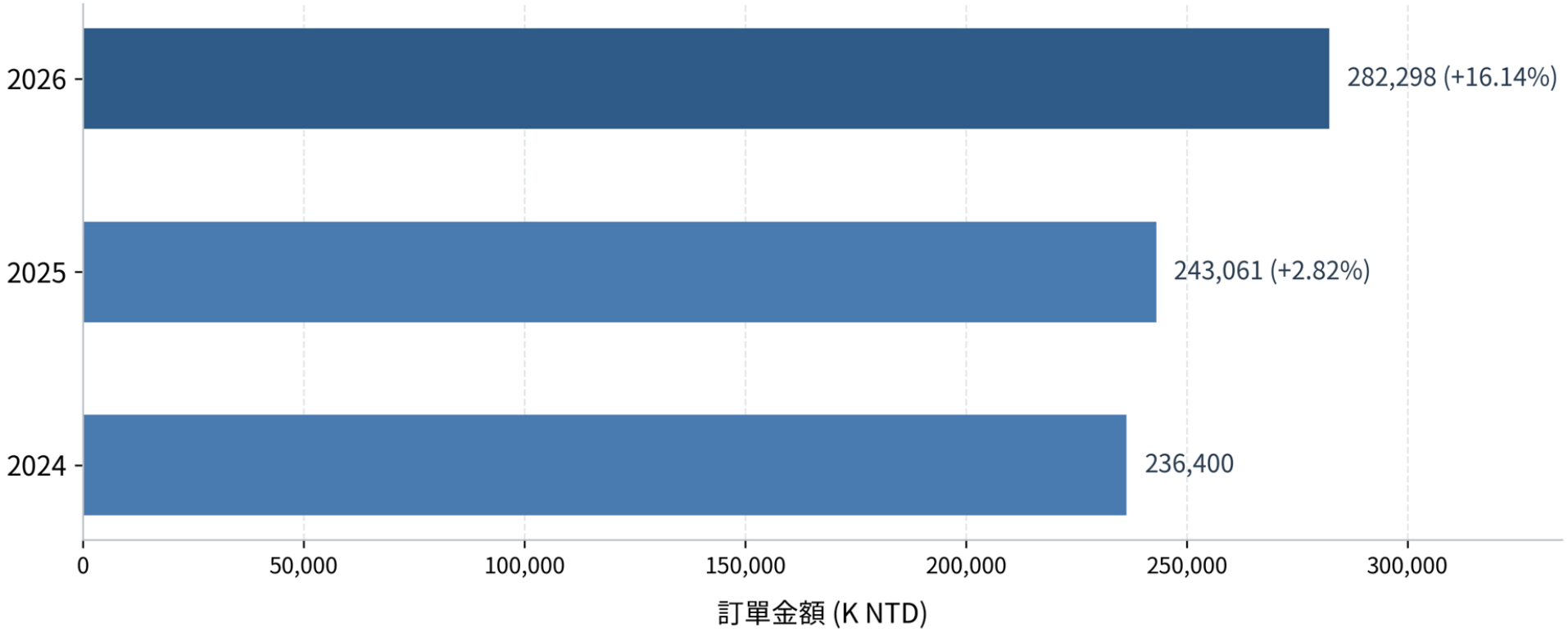
2026 前三季產業比例



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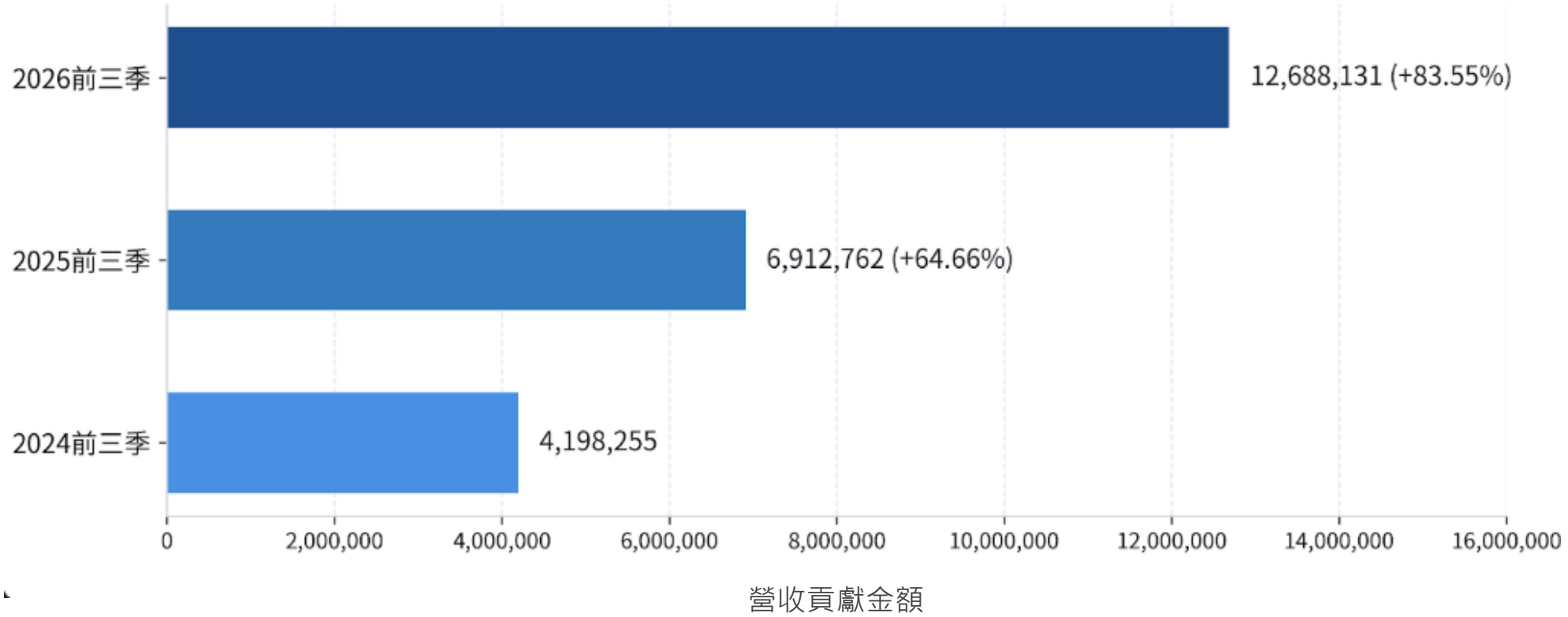
2026前三季訂單狀況

- 今年前三季的整體訂單成長16%
- 2026年起的挑戰是缺貨問題



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32 bit 產品貢獻逐增

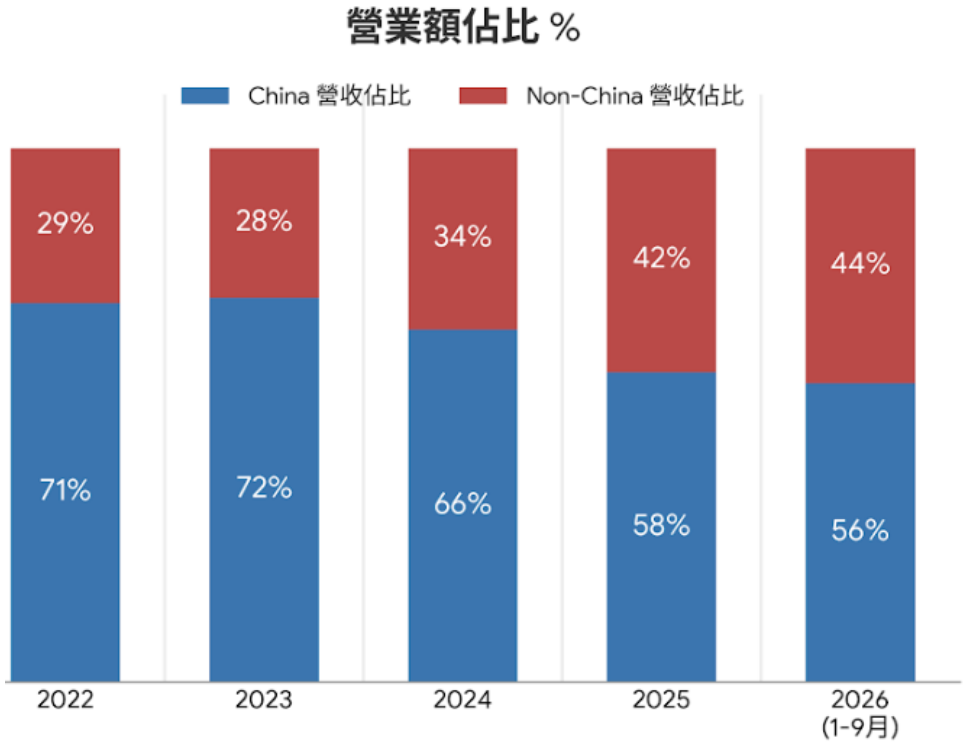


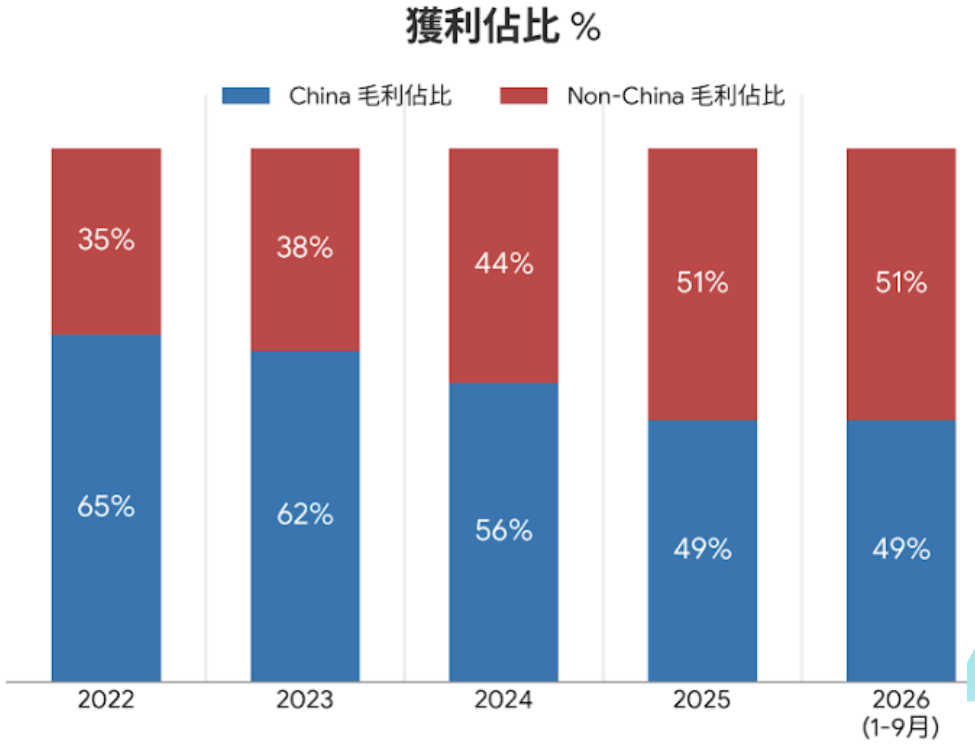
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海外營收佔比逐年增加



- 中國區低價競爭，營收與利潤逐年以非中國區為主
- 中國區今年因應成本增加而調漲，利潤比例與去年相同





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三、問與答

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附件.

附件1：合併綜合損益表

附件2：合併資產負債表

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附件1：合併綜合損益表

單位：新台幣仟元

	115年1月1日至9月30日		114年1月1日至9月30日	
	金額	%	金額	%
營業收入淨額	238,174	100	245,793	100
營業成本	(157,128)	(66)	(166,395)	(67)
營業毛利	81,046	34	79,398	33
營業費用	(124,887)	(52)	(129,528)	(53)
營業淨利（損）	(43,841)	(18)	(50,130)	(20)
營業外收入及支出	(2,597)	(1)	(8,359)	(4)
稅前淨利（損）	(46,438)	(19)	(58,489)	(24)
所得稅費用	(45)	–	(100)	–
本期淨利（損）	(46,483)	(19)	(58,589)	(24)
每股盈餘（虧損）（單位:元）	(1.14)		(1.44)	

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附件2：合併資產負債表(1/3)

單位：新台幣仟元

代碼	資產	115年9月30日 金額	%	114年9月30日 金額	%
	流動資產				
1100	現金及約當現金	$36,556	8	$62,503	10
1136	按攤銷後成本衡量之金融資產－流動	93,629	21	238,841	38
1170	應收票據及帳款	41,565	10	42,421	7
1180	應收帳款－關係人	102	-	1,002	-
1220	本期所得稅資產	522	-	756	-
130X	存貨	73,642	17	69,761	11
1479	其他流動資產	10,122	2	7,018	1
11XX	流動資產總計	256,138	58	422,302	67
	非流動資產				
1550	採用權益法之投資	24,568	5	32,304	5
1600	不動產、廠房及設備	140,613	32	144,412	23
1755	使用權資產	4,247	1	4,063	1
1780	無形資產	18,130	4	21,108	3
1920	存出保證金	1,280	-	573	-
1990	其他非流動資產	-	-	4,800	1
15XX	非流動資產總計	188,838	42	207,260	33
1XXX	資　產　總　計	$444,976	100	$629,562	100

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附件2：合併資產負債表(2/3)

單位：新台幣仟元

代碼	負債及權益	115年9月30日 金額	%	114年9月30日 金額	%
	流動負債				
2100	短期借款	$50,000	11		
2120	透過損益按公允價值衡量之金融負債－流動			505	-
2170	應付帳款	23,429	5	22,771	4
2180	應付帳款－關係人	1	-		
2219	其他應付款	31,335	7	30,735	5
2230	本期所得稅負債	2	-	24	-
2280	租賃負債－流動	2,711	1	2,623	-
2320	一年內到期之應付公司債	16,466	4	191,687	30
2300	其他流動負債	5,215	1	4,218	1
21XX	流動負債總計	129,159	29	252,563	40
	非流動負債				
2530	應付公司債				
2580	租賃負債－非流動	1,655	1	1,565	1
2645	存入保證金	901	-	901	-
25XX	非流動負債總計	2,556	1	2,466	1
2XXX	負債總計	$131,715	30	$255,029	41

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附件2：合併資產負債表(3/3)

單位：新台幣仟元

代碼	負債及權益	115年9月30日 金額	%	114年9月30日 金額	%
	股　　本				
3110	普通股股本	$407,719	91	$407,648	64
3200	資本公積	7,316	2	26,499	4
	累積虧損				
3320	特別盈餘公積	917	-	917	-
3350	待彌補虧損	-103,221	-23	-59,119	-9
3300	累積虧損總計	-102,304	-23	-58,202	-9
3400	其他權益	530	-	-1,412	-
31XX	本公司業主權益總計	313,261	70	374,533	59
3XXX	權益總計	313,261	70	374,533	59
	負　債　及　權　益　總　計	$444,976	100	$629,562	100

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